



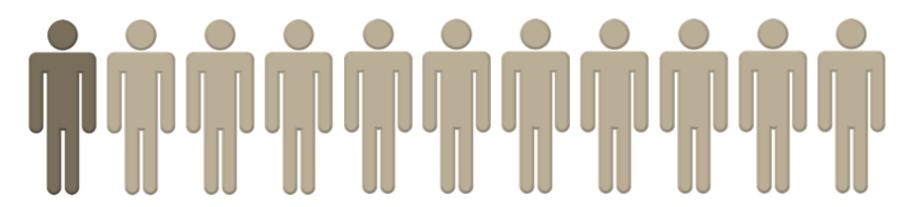
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Presented by: [Presenter name/logo]

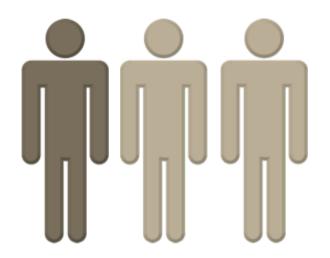
Agenda

- Introductions
- Diabetes and prediabetes facts
- Health and financial cost of diabetes
- How SHIP and the Diabetes Prevention Program (DPP) fit together
- Employer case studies and scenarios
- Steps to including DPP in your organization
- Finding the right DPP program for your employees
- Next steps

Americans are living with diabetes



Roughly one of every 11 adult Americans is living with diabetes (type 1 and type 2)



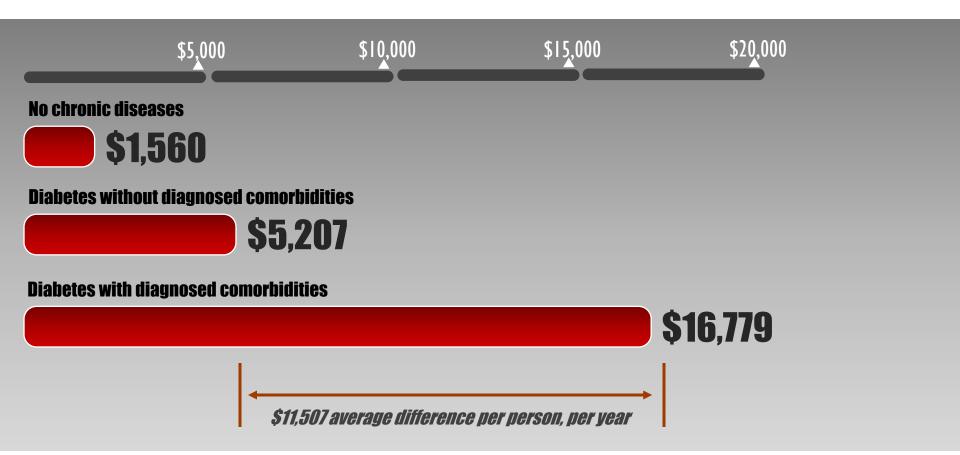
And **one in three** have prediabetes (and 90% of them don't know it!)

The rise of prediabetes

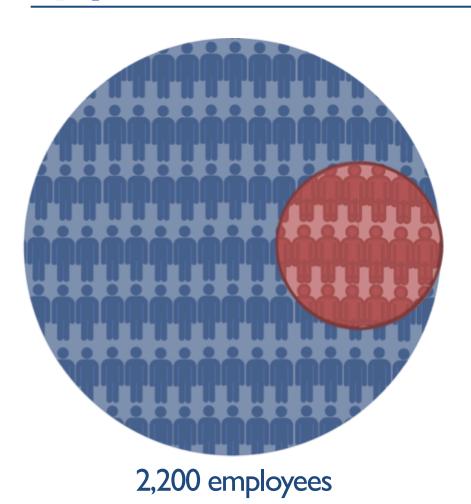
- If one in three people have prediabetes, that equals 86 million adults in the U.S.
- Within five years, one in three of those will move from prediabetes to diabetes!



Diabetes: A costly proposition for employers



How a company with 2,200 is affected by prediabetes (Based on general population data)



I in 3 = 726

1/2, or 363 = \$1.2 million

Insurance costs aren't the only diabetes-related costs employers bear

Cost component *	Cost attributable to diabetes
Days absent from work	\$5 billion
Reduced performance at work	\$20.8 billion
Reduced labor force participation due to disability	\$21.6 billion
TOTAL	> \$27.4 billion

ADA. The Economic Costs of Diabetes in the U.S. in 2012. Diabetes Care 36: 1033-1046, 2013

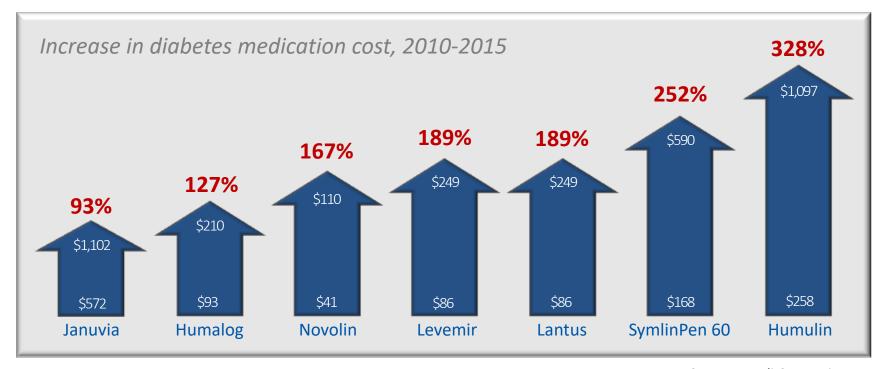
* Does not include mortality, but a portion of the \$18.5 billion attributed to mortality might cost employers

Diabetes treatment costs skyrocketing

The top seven medications have risen in cost by

93% to 328%

over five years!



Source: Medi-Span Price Rx

Stages of diabetes

- As blood glucose rises, that number places someone in one of categories on top (normal, prediabetes and diabetes).
- As an added side effect, a person's risk of heart disease and other chronic issues increase.

Prevention Goals

Normal glucose:

Strive for prevention and/or early detection

Prediabetes:

Prevent progression to Type 2 diabetes

Diabetes:

Minimize complications

Risk factors for prediabetes

- Obesity
- Family history
- Physical activity
- High blood pressure
- Race other than non-Hispanic white
- Diet

Screening Questions

- Male or female?
- Mother, father, sister or brother with diabetes?
- Ever diagnosed with high blood pressure?
- Are you over the age of 45?
- Are you physically active?
- What is your body mass index (BMI)?

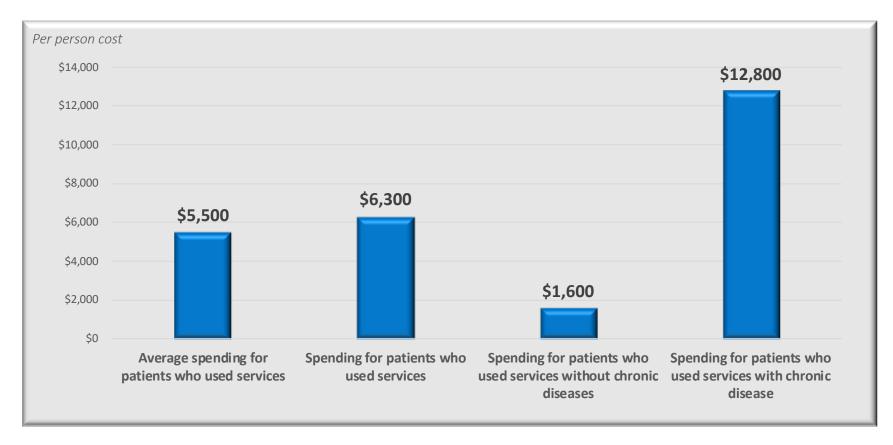
Employer actions

- As employers, we can offer the DPP to our employees.
- And for those with diabetes, we provide access to a diabetes selfmanagement program.

Additional Support

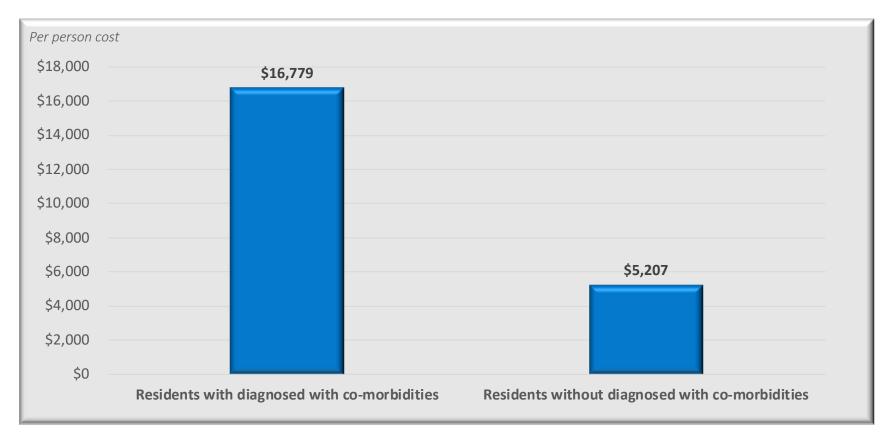
- Healthy choices at the workplace
- Support glucose testing
- Allowing time off for medical appointments
- Paying 100% for testing and monitoring equipment

Average health care spend by use



From Report: New Estimates of Prevalence, Cost and Geographic Variation for Insured Minnesotans, 2012. MN All Payor Claims Data, Minnesota Department of Health.

Minnesota: Average health care spend



From Report: New Estimates of Prevalence, Cost and Geographic Variation for Insured Minnesotans, 2012. MN All Payor Claims Data, Minnesota Department of Health.

Avoidable costs:

How employers are affected

ASSUMPTIONS:

- 1 in 3 people have prediabetes.
- Up to 30% of these will result in type 2 diabetes within 5 years.
- As complications increase, so will costs.
- Does not account for quality of life issues.

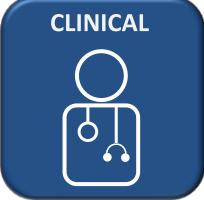
Enter the DPP

- A one-year personal investment to reduce the risk of type 2 diabetes
- CDC-approved suite of lessons, handouts and other valuable resources
- Led by skilled lifestyle coach
- Sustainable changes and peer support take aim at 5% weight loss
- Ramps up physical activity to 150+ minutes/week



Four convenient paths to access









Offered electronically by vendors and insurance companies

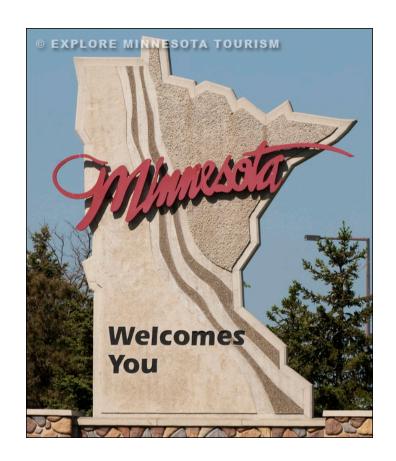
Trained coaches employed by health care systems in your area may offer the program at local clinics

DPP provider offers program at employer sites or employee trained to offer program. Or, employer has trained an employee to be a coach and offer internally

YMCA, MN
Extension
Services, health
departments,
faith-based
communities,
community
centers offer
program at their
locations

Case study: MN state employees

- Large employer, nearly 100,000 members (employees, spouses, and their adult dependents) over age 18 years
- Self insured, and contracted with 3 health plans
- Geographically located across Minnesota
- Mean age 43 years (of those over 18 years of age)



State employee DPP solution

- April 2015, the State Employee Group Insurance Program (SEGIP) selected a digital DPP provider (Omada Health)
- Online offered access to all state employees
- DPP provider offered
 - Dedicated Health Coach
 - Support group of peers
 - Weekly interactive lessons
 - Cellular weight scale
 - Digital pedometer/tracker integration
 - Unique branding and promotion materials



Case study: results

"I have very much enjoyed the Prevent Program. My coach is an awesome encouraging person. Not pushy, just full of good advice. I like the skill challenges, new ideas, grocery lists, and group encouragement. I would highly recommend the program to anyone who needs a little push to make better, healthier choices."

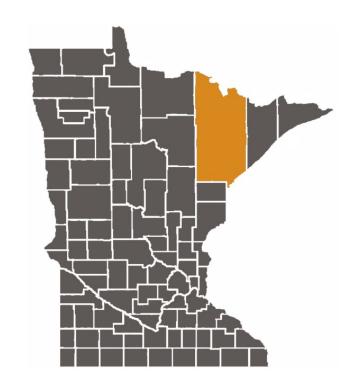
- Diane, Minnesota Department of Health

The results so far.....

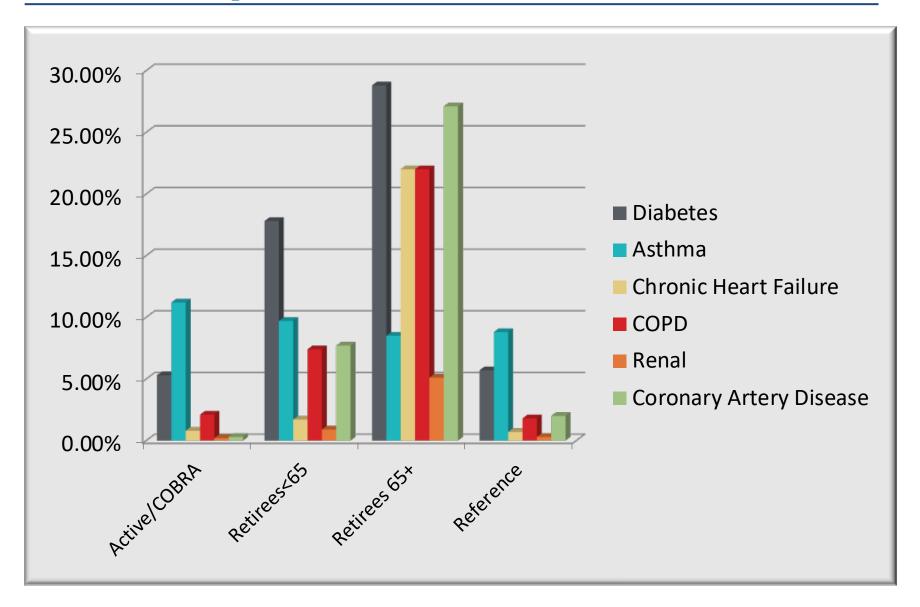
- 5,590 members have enrolled
- Enrollees have lost nearly 44,000 pounds
- After graduating from the 16-week course, participants had lost an average of 4.3 percent of their body weight
- 8.2 out of 10 participants reported overall satisfaction with the program
- 8.4 out of 10 of participants would recommend the program
- Past participants rave about their experience in the program

Case study: St. Louis County employees

- Self-insured health plan
- About 4,500 covered lives (actives, retirees, dependents)
- \$37 million in annual claims expenditures
- Located in Northeastern MN



Case study: Prevalence of chronic disease



St. Louis County DPP solution



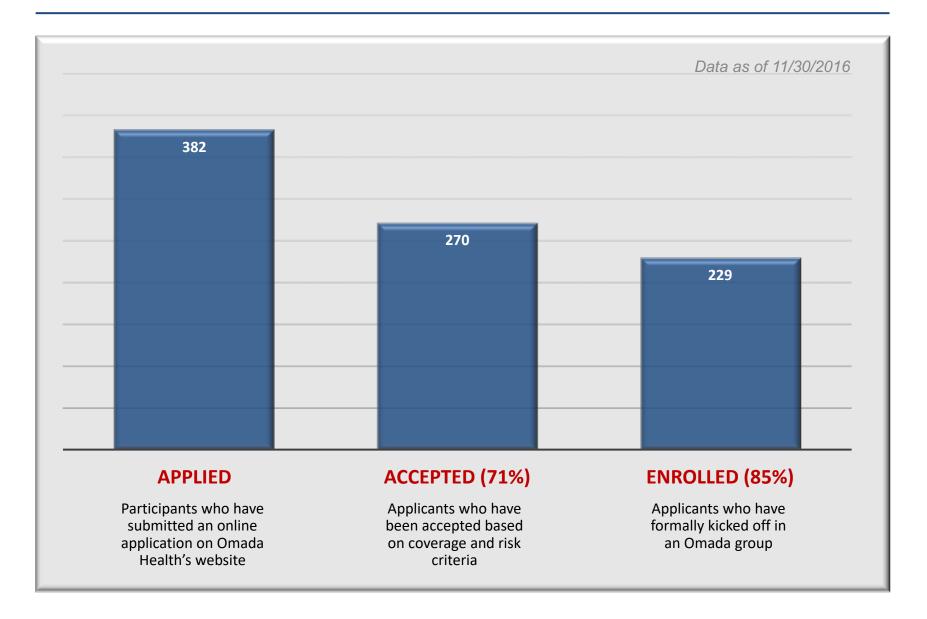




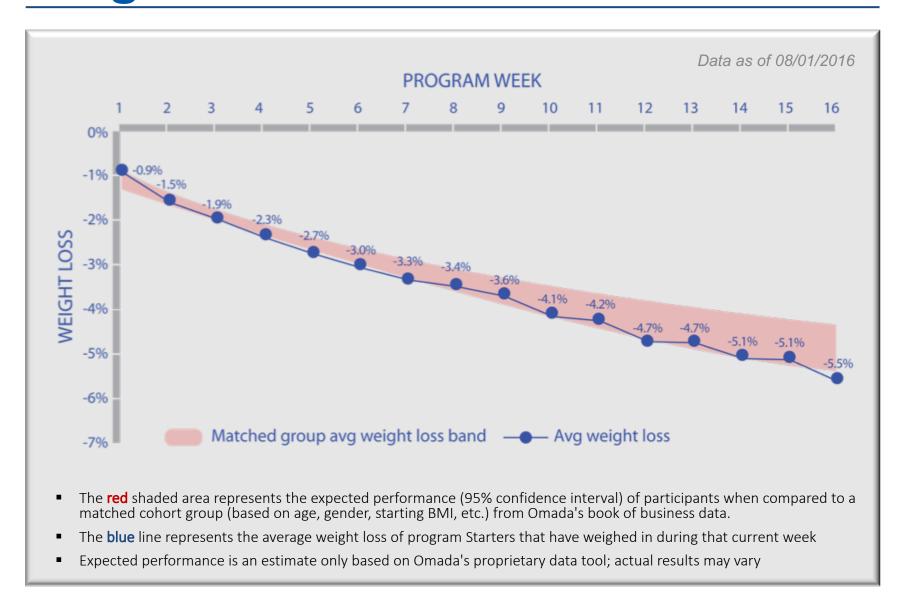
Using Omada program similar to the State of Minnesota

Two hospital systems, Essentia Health and St. Luke's, have credentialed DPP coaches An employee was trained to deliver internal programs; Essentia Health can offer DPP to groups of 10+ at clinics in smaller communities

Online enrollment



Weight loss outcomes



Outcomes at week 26

147

Graduate Starters Past Week 26

41%

lost >5% of their initial body weight

5.3%

Average weight loss

11.4 lbs.

Lost on average

Graduate starters:

Participants who have graduated the 16-week Foundations phase with an active account and have completed 4+ lessons

Small employer scenario: Pro-Com, Inc.

- Pro-Com Inc.: 23 mostly bluecollar workers
- Pro-Com Employee Landscape
 - Fully insured health plan
 - Rural MN
 - Single site



Pro-Com's DPP solution

- YMCA offers onsite classes
- Pro-Com pays for full year program for up to 15 people
- Model benefits:
 - Group meets onsite
 - Pro-Com offers 1 hour of class on company time and invites spouses to attend
 - Opened class to neighbors in office park to fill class



Keep learning as you begin to plan

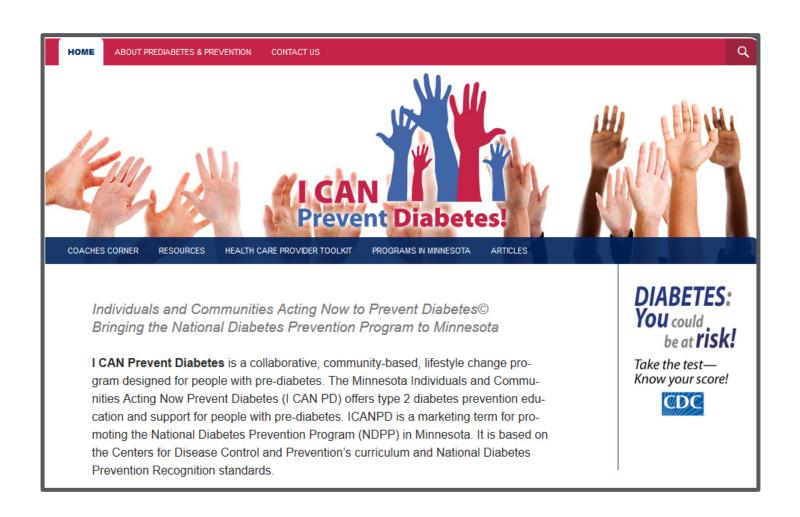
- I CAN Prevent Diabetes website: http://icanpreventdiabetes.org/
- Find programs in Minnesota
- Find DPP Links on CDC website
- Look for data about diabetes and prediabetes
- Download posters to promote DPP

Keep learning

www.cdc.gov/diabetes



If the DPP is right for your employees, what next?



Three steps to diabetes prevention planning



Determine your organization's risk

- Investigate the potential risk and cost to your organization
 - How much can you project your organization spends on diabetes annually?
 - What are the demographics of your staff?
 - How many people are at risk for type 2 diabetes in your organization?
- Share ROI and VOI information with leadership
- Share information about the evidence-based DPP results



DPP ROI calculators

- Begin the conversation within your organization:
 - Calculate potential medical costs savings from providing the DPP as a covered benefit.
 - Enter information unique to your population into this calculator to see potential cumulative and net savings over a 3-year period.
 - Use one of these calculators:
 - Simple MDH worksheet "calculator"
 - CDC: https://nccd.cdc.gov/Toolkit/DiabetesImpact
 - AMA: https://ama-roi-calculator.appspot.com/

Three steps to diabetes prevention planning



Match the needs of your diverse population

- Consider:
 - Gender mix
 - Average age of your population
 - Ethnicities of your population
 - Access to online tools

Many paths to meet the needs of your group

One vendor's experience:

40%

Chose Community

40%

Chose Digital/online

20%

Chose At Work

Considerations for choosing a provider

- Employee learning preferences (e.g., face-toface, online/digital, combination)
- Culture and language
- Cost

Vendor Services

- Lifestyle coaches
- Promotional materials and recruitment support
- Reporting
- Payment methods (e.g., will the organization pay 100% of the cost, require a copayment, or offer an incentive for completing the program?)

DPP provider options in our community

- Best practice: Interview several providers to learn more about what they have to offer (MDH has created a helpful vendor summary)
 - Online: [Omada, Solera AND MORE]
 - Face-to-face: [MN Extension, YMCA AND MORE]
 - Low cost:
 - Language needs:

Three steps to diabetes prevention planning



MDH is here for you

- Connecting employers to resources
- Connecting employers to vendor solutions

 Assisting employers with ongoing planning and support

- Determining your options for offering the DPP (and related costs)
- Identifying DPP providers in your community
- Developing a strategy and implementation plan for offering DPP in the workplace

